

Fireman's Fund

a. **10% discount** (for members on RPG form FFIC 144700 07 11) if member agency qualifies. The number of agency employees required to attend is based on agency size. The credit is reviewed annually to determine if the agency continues to qualify. To determine your specific requirement, refer to the chart below:

Staff Size	Who Must Attend	Total #
1	1 Active Agency *Principal	1
2 - 7	1 Active Agency* Principal 1 Producer or CSR	2
8 - 20	1 Active Agency *Principal 1 Active Agency *Principal, Producer or Office Mngr. 2 Producers or CSR's	4
21 - 50	1 Active Agency *Principal 1 Active Agency *Principal, Producer or Office Mngr. 1 Producer or CSR 3 Producers or CSR's	6
51 +	1 Active Agency *Principal 2 Active Agency *Principals, Producer or Office Mngr. 2 CSR's 5 Producers or CSR's	10

* Principal includes an agency owner, partner or officer

b. **7.5% discount** (for agencies on form FFIC 144213 06 07) if 20% of the applicant's management staff, including the Office Manager, attend the class within the past 12 months of their renewal. Credit is only applicable for one year and agencies must re-qualify each year to continue to receive the credit.

Information on available Loss Control classes can be found on the IIAV website under the Education tab. Visit www.iiav.com, click on Education, and then click on E&O Classes.

You can attend one of our in-person classes at a location near you, host an in-house seminar, participate in a webinar, or complete a class online through ABEN. These classes are also eligible for CE credit! In-person classes, in-house seminars, and webinars do not require an exam; Online E&O classes will have a required online exam that needs to be proctored to ensure that learning objectives are met.

The following courses qualify for the Loss Control Credit:

1. "E&O Risk Management: Meeting the Challenge of Change" – (in-person classes, in-house seminars, and webinar only)
2. "E&O: Meeting the Challenge of Change" – (online self-study through ABEN)

If you have any questions, please contact us at 804-747-9300 or 800-288-4428.