

Do you want to save 10% on your Westport E&O Premium?

**Loss Control Credit Requirements:**

A **10% credit** on your Westport E&O premium may be earned by attending an approved loss control seminars prior to your policy anniversary (or within 30 days after your policy inception/renewal date). The number of agency employees required to attend is based on agency size. The credit is applicable for 3 consecutive policy terms, provided that the agency remains claim-free during that time period. To determine your specific requirement, refer to the chart below:

Staff Size	Who Must Attend	Total #
1	1 Active Agency *Principal	1
2 - 7	1 Active Agency* Principal 1 Producer or CSR	2
8 - 20	1 Active Agency *Principal 1 Active Agency *Principal, Producer or Office Mngr. 2 Producers or CSR's	4
21 - 50	1 Active Agency *Principal 1 Active Agency *Principal, Producer or Office Mngr. 1 Producer or CSR 3 Producers or CSR's	6
51 +	1 Active Agency *Principal 2 Active Agency *Principals, Producer or Office Mngr. 2 CSR's 5 Producers or CSR's	10

*\* Principal includes an agency owner, partner or officer*

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Information on available Loss Control classes can be found on the IIAV website under the Education tab. Visit [www.iiav.com](http://www.iiav.com), click on Education, and then click on E&O Classes.

You can attend one of our in-person classes at a location near you, host an in-house seminar, participate in a webinar, or complete a class online through ABEN. These classes are also eligible for CE credit! In-person classes, in-house seminars, and webinars do not require an exam; Online E&O classes will have a required online exam that needs to be proctored to ensure that learning objectives are met.

The following courses qualify for the Loss Control Credit:

1. "E&O Risk Management: Meeting the Challenge of Change" – (in-person classes, in-house seminars, and webinar only)
2. "E&O: Meeting the Challenge of Change" – (online self-study through ABEN)