

IIAV Agency Membership Application

To qualify for membership in IIAV, an agency must have the ability to represent more than one insurance company.



Agency Information

| | | | |
|-----------------|-------------|--------------|-------------|
| Agency Name | | Main Contact | |
| Mailing Address | | City | State |
| | | Zip | |
| Phone | Toll Free | Fax | |
| E-Mail Address | Web Address | E&O Carrier | E&O Ex Date |

Branch Information

Attach additional page to list branches if needed (including Branch Name, Address & Employees).

We understand that our agency may use the "Big I" and the Trusted Choice trademarks as long as this agency is a member of IIAV. If our agency non-renews membership, we will cease to use the trademarks on all advertisements, letterhead, business cards, forms, etc. We agree that in the event agency membership is terminated for any reason, no portion of these dues will be returned. In the event of mergers/acquisitions by a nonmember agency, the member agency will immediately lose its rights and privileges of membership in IIAV. I certify that all of the information supplied on this form is correct.

Trusted Choice Program Trusted Choice Contact (if different than above): _____ By submitting payment of membership dues with this application, you are deemed to have accepted and be bound by the terms of the "Trusted Choice License Agreement" effective on or after Sept. 1, 2011. You may choose to not participate in the Trusted Choice Program and not be bound by the terms by opting: ☐ OPT OUT. No license is then granted to use the mark or participate in the Trusted Choice Program.

Signature of Main Contact _____ Date _____

Dues Calculation

Please list all licensed employees along with additional information requested below. (Attach additional sheets if necessary.) Be sure to include all licensed employees in main office and branches. IIAV membership dues are calculated on a full agency staff basis (not an individual basis) for all licensed employees. For IIABA reporting purposes, we also ask that you indicate which employees work less than 30 hours per week. Licensed employees includes all P&C and/or L&H licensed employees, as well as any licensed independent contractors who work for your agency. Please use the number of licensed employees when calculating your annual dues per the dues schedule to the right.

NOTE: IIAV members who are also active members of, and primarily based in, another state Big I may pay half-dues to Virginia.

| | | |
|-----------------------------------|--|--|
| Name (Including Designations): | | |
| E-Mail Address: | | |
| Title: | | |
| Date of Birth (if under 41): | | |
| Circle One: | PART-TIME | FULL-TIME |
| License Type(s) & Certifications: | <input type="checkbox"/> P&C <input type="checkbox"/> Health <input type="checkbox"/> P&C Consult. | <input type="checkbox"/> P&C <input type="checkbox"/> Health <input type="checkbox"/> P&C Consult. |
| | <input type="checkbox"/> Personal Lines <input type="checkbox"/> Title <input type="checkbox"/> LTC | <input type="checkbox"/> Personal Lines <input type="checkbox"/> Title <input type="checkbox"/> LTC |
| | <input type="checkbox"/> Life & Annuities <input type="checkbox"/> L&H Consult. <input type="checkbox"/> Variable Contract | <input type="checkbox"/> Life & Annuities <input type="checkbox"/> L&H Consult. <input type="checkbox"/> Variable Contract |

| No. Emp. | Dues |
|----------|------------|
| 1 | \$499.00 |
| 2 | \$549.00 |
| 3 | \$1,001.00 |
| 4 | \$1,235.00 |
| 5 | \$1,441.00 |
| 6 | \$1,649.00 |
| 7 | \$1,855.00 |
| 8 | \$2,061.00 |
| 9 | \$2,264.00 |
| 10 | \$2,469.00 |
| 11 | \$2,747.00 |
| 12 | \$2,972.00 |
| 13 | \$3,157.00 |
| 14 | \$3,364.00 |
| 15 | \$3,569.00 |
| 16 | \$3,777.00 |
| 17 | \$4,057.00 |
| 18 | \$4,265.00 |
| 19 | \$4,477.00 |
| 20 | \$4,690.00 |
| 21 | \$4,896.00 |
| 22 | \$5,110.00 |
| 23 | \$5,332.00 |
| 24 | \$5,538.00 |
| 25 | \$5,744.00 |
| 26 | \$5,950.00 |
| 27 | \$6,156.00 |
| 28 | \$6,362.00 |
| 29 | \$6,568.00 |
| 30 & up | \$6,774.00 |

Payment Information

(Must Be Submitted With Application)

For your convenience, IIAV offers several options for payment of dues, based on your selected payment plan:

- Annual or Quarterly Plan
- Monthly Plan

- ☐ **Automatic EFT/Credit/Debit Card Draft** - Available for Monthly Plan Option (complete & return page 2 of the application)
- ☐ **Check Enclosed** (Payable to IIAV) - Available for Annual or Quarterly Options
- ☐ **Credit Card** - Available for Annual or Quarterly Options



Total Number of licensed employees _____

TOTAL ANNUAL AGENCY DUES (per schedule) _____

Dues are prorated for new members joining during the fiscal year. IIAV's fiscal year begins July 1.

A portion of IIAV dues may be tax deductible as ordinary and necessary business expense, but dues are not deductible as a charitable contribution. To the extent IIAV and IIABA engage in lobbying, that portion of the dues is not deductible as ordinary and necessary business expense.

*The V-Code is the last three digits on the back of your credit card, in the signature panel. For AMEX it is the 4 numbers on the top right corner of the front.

| | | | |
|------------------------|-------------|----------------|---------|
| Total | Card Number | Exp. Date | V-Code* |
| Billing Street Address | | City/State/Zip | |
| Name on Card | | Signature | |

Return this application with payment to: IIAV Membership Department • 8600 Mayland Drive • Richmond, VA 23294
Fax: (804) 747-6557 • Email: members@iiaav.com

