# A Trusted PARTNERship. Valuable Results.





Independent Insurance Agents of Virginia invites YOU to become a PARTNER today...

# 2015









# You Are Cordially Invited...

#### ...to become a "Partner" of the Independent Insurance Agents of Virginia (IIAV).

We created this program at the request of IIAV Associate Members who support the Association on an on-going basis. Becoming an IIAV Partner provides the vehicle for a highprofile, year-long exposure to members of the Independent Insurance Agents of Virginia - the oldest and largest association of independent agents. If you're looking for independent insurance agency decision makers, they're a member of IIAV!

You can choose from various sponsorship levels that fit your needs and budget. This chart illustrates the benefits for each level of participation.

The total annual dollar participation will determine into which category you will be placed. Recognition throughout the calendar year will showcase your current level of committed participation.

## **IIAV PARTNER Levels:**

- Chairman Club \$10,000 and above
- Executive Club \$8,000 to \$9,999
- President Club \$5,000 to \$7,999
- Independent Club \$2,000 to \$4,999

### **Questions?**

Contact Danny Mitchell Vice President Business Development dmitchell@iiav.com www.iiav.com 1-800-288-4428

Annual Convention -	
Hilton Virginia Beach Oceanfront - June 21-23, 2	2015
Exhibit Booths:	
- 🗖 Aisle - Member	\$700
- 🗖 Aisle - Non-Member	\$800
- 🗖 Corner - Member	\$725
- 🗖 Corner - Non-Member	\$825
Registrations:	
- 🗖 Full Registration - Member	\$325
- 🗖 Each Additional Member	\$250
- 🗖 Full Registration - Non-Member	\$425
- 🗖 Each Additional Non-Member	\$300
Diamond Convention Sponsor	
<ul> <li>Listing, with logo, at event, on web and in</li> </ul>	
promotions.	\$5000
<ul> <li>Two complimentary registrations.</li> <li>Full page color ad in program.</li> </ul>	
<ul> <li>Choice of available sponsorship choices.</li> </ul>	
Platinum Convention Sponsor	
<ul> <li>Listing, with logo, at event, on web and in</li> </ul>	
promotions.	\$2500
<ul> <li>One complimentary registration.</li> </ul>	\$2500
◆ Half page b/w ad in program.	
<ul> <li>Choice of available sponsorship choices.</li> </ul>	
Gold Convention Sponsor	
<ul> <li>Listing, with logo, at event, on web and in promotions.</li> </ul>	\$1500
<ul> <li>Choice of available sponsorship choices.</li> </ul>	
Silver Convention Sponsor	
<ul> <li>Listing, with logo, at event, on web and in</li> </ul>	¢1000
promotions.	\$1000
<ul> <li>Choice of available sponsorship choices.</li> </ul>	
□ Bronze Convention Sponsor	
<ul> <li>Listing, with logo, at event, on web and in</li> </ul>	\$500
promotions.	
<ul> <li>Choice of available sponsorship choices.</li> </ul>	
Golf:	
- D Play Golf - Member	\$75 ¢05
- D Play Golf - Non-Member	\$85 \$150
- Hole Sponsor (18 opportunities)	\$150 \$150
- D Putting Contest Sponsor	\$150 \$150
<ul> <li>Driving Range Sponsor</li> <li>Contest Sponsors (longest drive; longest putt; etc.)</li> </ul>	\$150 \$150
Printed Program for Attendees (\$2500)	taken
Subtotal:	
Subtotai:	

Annual Young Agents' Conference - Richmond Downtown Omni - October 8-9, 2015		VAIA Fundraiser: Roast & Toast (Judge Parker) Sponsorship Opportunities - Richmond - April 1	17, 2015
Exhibit Booths: -	\$150 \$250 \$125	<ul> <li>Gold Event Sponsor</li> <li>Reserved table.</li> <li>6 tickets to the event.</li> <li>Logo placement in evening program and on web.</li> <li>Dinner sponsor or beverage sponsor.</li> </ul>	\$1000
<ul> <li>Member</li> <li>Non-Member</li> <li>Platinum Conference Sponsor</li> <li>Listing, with logo, at event, on web and in promotions.</li> <li>One complimentary exhibit booth.</li> </ul>	\$150 \$210 \$1500	<ul> <li>Silver Event Sponsor</li> <li>Reserved table.</li> <li>4 tickets to the event.</li> <li>Logo placement in evening program and on web.</li> <li>Hors d'ouevres sponsor.</li> </ul>	\$500
<ul> <li>Two complimentary registrations.</li> <li>Full page ad in program.</li> <li>Plus, one complimentary guest agent registration.</li> </ul>	\$1300	<ul> <li>Bronze Event Sponsor</li> <li>Two tickets to the event.</li> <li>Logo placement in evening program and on web.</li> </ul>	\$300
<ul> <li>Gold Conference Sponsor</li> <li>Sign recognition.</li> <li>One complimentary exhibit booth.</li> <li>One complimentary registration.</li> <li>Half page ad in program.</li> </ul>	\$1000	<ul> <li>Program Dedication</li> <li>Leave a roast, a toast or both in the program (175 word max).</li> <li>Deadline: March 27, 2015</li> </ul>	\$50
<ul> <li>Silver Conference Sponsor</li> <li>Sign recognition.</li> <li>Quarter page ad in program.</li> </ul>	\$500	Education Scholarships         Pre-Licensing Scholarships         Designation Scholarships (AAI, ACSR, CRIS, AIAM, AISM)	\$500 \$500
Bronze Conference Sponsor	\$250	Class Sponsorship	
<ul> <li>Sign recognition.</li> <li>Young Agents' Bowling Evening - Midlothian - Winter, 2015</li> <li>Gold Event Sponsor <ul> <li>Listing, with logo, at event, on web and in promotions.</li> </ul> </li> </ul>		<ul> <li>Class Sponsor</li> <li>Pick a class from our 2015 calendar to sponsor (see Kristina Presiner for available classes).</li> <li>Logo on website class registration.</li> <li>Full page ad distributed with class materials.</li> </ul>	\$200
<ul> <li>One complimentary registration.</li> </ul>	\$500	Other	
<ul> <li>Plus, one complimentary guest agent registration.</li> <li>Silver Event Sponsor</li> <li>Listing at event, on web and in promotions.</li> </ul>	\$250	<ul> <li>IIAV.com Banner Advertising</li> <li>One banner ad (430 x 50 px), displayed on homepage for one month.</li> </ul>	\$250
Regional Networking Socials - NoVA, Tidewater, Richmond & SWVA - Fall, 2015 (various dates)		<ul> <li>VAPAC Contribution Amount</li> <li>Please select your own contribution amount.</li> </ul>	\$
<ul> <li>Social Sponsor</li> <li>Listing, with logo, at event, on web and in promotions.</li> </ul>	\$200	<ul> <li>Building Fund - Annual Pledge Amount</li> <li>Please select your own contribution amount.</li> </ul>	\$
Technology Day - Fall, 2015		<ul> <li>IIAV Associate Membership Dues</li> <li>July 1, 2015 to June 30, 2016</li> </ul>	\$875
□ Event Sponsor ◆ Sign recognition.	\$1500	<ul> <li>July 1, 2015 to June 30, 2016</li> <li>IIAV Associate Membership Dues (Non-Insurance)</li> <li>July 1, 2015 to June 30, 2016</li> </ul>	\$400
Exec's Newsletter - Monthly News to Agency Prin (Printed, Per Issue)	icipals	Education Water Bottle Sponsor	taken
<ul><li>Monthly Sole Sponsor</li><li>Monthly Dual Sponsor</li></ul>	\$1000 \$500	Subtotal:	
Subtotal:		Grand Total:	

Independent Insurance Agents of Virginia, Inc. 8600 Mayland Drive • Richmond, VA 23294 • 1-800-288-IIAV • www.iiav.com

TTAV (Independent Independent Agents of Virginia PARTNER Pledge Form
The Trusted Choice*January 1, 2015 toPARTNERS PROGRAMDecember 31, 2015
Yes! I want to be a PARTNER of IIAV!
<ul> <li>□ Chairman Club \$10,000+</li> <li>□ President Club \$5,000</li> <li>□ Independent Club \$2,000</li> </ul>
Company Name:
Contact Name:
Company Address:
Phone: () Email:
Company Website:
Payment Information:
Check (Payable to IIAV)
Credit Card:VisaMasterCardAmerican ExpressDiscover
Card Number: Sec. Code: Exp. Date:
Name on Card:
Signature:
Billing Address for Card:
PARTNERS PROGRAM TERMS AND CONDITIONS: The PARTNERS PROGRAM operates on a calendar year basis (benefits applicable to January 1 - December 31). Commitments must be re- newed each year to continue as an IIAV PARTNER.
Send commitments via mail: IIAV, 8600 Mayland Drive, Richmond, VA 23294; fax: 804-747-6557; or email: dmitchell@iiav.com. Contact Danny Mitchell at dmitchell@iiav.com or 804-747-9300 with questions.
IIAV must receive complete payment to be included in the 2015 PARTNERS Program. Please note, if you choose the "Bill Me" option, an invoice will be mailed to the company address you list above. If you choose the "Credit Card" option, your card will be charged upon IIAV's receipt of this form.
Please send a high-resolution company logo to dmitchell@iiav.com for use as part of the PARTNERS Program benefits.
Complimentary conference/event registrations include the conference registration fee ONLY. Does not include optional activities or hotel accommodations.
I agree to all terms and conditions outlined in this agreement. (please sign) Date

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