

Why Get Involved?

A Young Agent is an insurance professional who is under the age of forty-one that works with a Big "I" member agency. All company reps, regardless of age, are encouraged to interact with the future leadership of the Big "I" and the insurance world.

IIAV Young Agents host numerous events throughout the year so insurance professionals can build relationships with others in their industry. These events include networking socials, educational seminars tailored to those newer to the industry and community service activities.

One of the BEST parts about being active in the Young Agents' Program is being able to meet and network with people just like you! We are all in it together! So come out and get involved with this great group of individuals.



Meet the Young Agents Committee

Jennifer Amick, *Chair*
S.L. Nusbaum Agency

Jill Roth, AAI, *Vice Chair*
Ahart, Frinzi & Smith

Brittany Totty, *Secretary*
Invincia Corp.

Adam Winfree, *Treasurer*
Wood Insurance Agency

Allison Shumate, *Memberships Chair*
Markel Corporation

Patrick Meredith, *Community Service Chair*
Commonwealth Underwriters

Jill Roth, AAI, *Grassroots/Legislative Chair*
Ahart, Frinzi & Smith

Adam Winfree, *Education Chair*
Wood Insurance Agency



Young
AGENTS

Independent
Insurance Agents
of Virginia, Inc.

www.IIAV.com

Independent Insurance Agents of Virginia

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Continue your road to success
with people like you!

Our Mission

The mission of the Young Agents of Virginia is to provide agents under the age of forty-one with opportunities to enhance their professional skills and development through programs and initiatives designed for their specific needs.

Young Agents are the future of the insurance industry. Our program is designed to help agents cultivate their insurance, networking, and business skills. Through seminars, committee meetings, conferences, and networking socials specialized for Young Agents' they learn how to become successful insurance professionals.

What is a Young Agent?

- Your agency is a member of the IIAV, and
- You are under 41 years of age, or
- You have been in the insurance industry for less than 5 years

Young Agents – The next generation of industry leaders.

Young Agents Committee

The Young Agents' Committee serves as the unified voice for all young agents in Virginia. They are the connection that perpetuates the future of the independent insurance agency system.

At Young Agents' Committee meetings, we develop means by which young insurance professional can interact with each other resulting in successful career paths and growth for their agencies.

For more information, please contact IIAV.

Program Benefits

To the young agent:

- Provides networking with peers
- Specialized education via seminars, socials, etc.
- Forms a sense of participation and camaraderie
- Provides the training needed to move through the association's leadership

To the agency:

- Promotes new ideas
- Keeps morale high
- Provides an ongoing forum for new agents to learn and expand their contacts

Networking opportunities:

- Young Agents Conference
- IIAV Annual Convention
- Lunch & Learns
- Young Agents Networking Socials
- Community Projects

Political efforts:

- VAPAC & INSURPAC
- Insurance Day on the Hill

Visit www.IIAV.com for more details.