



The Trusted Choice\*

## **IIAV Legislative Initiatives – What if IIAV wasn't there?**

- Worked with Senator Puckett on one of the nation's first regulatory efforts on insurance company use of credit scoring – 2002
- Repealed the requirement that appointments are necessary to maintain an active license.
- Established Bureau of Insurance Authority over Certificates of Insurance – licensees and non-licensees
- Eliminated the “diligent search” requirement for surplus lines insurance
- Introduced a Uniform Group Health Insurance Application
- Safe harbor for insurance agents related to electronic notices to clients and their email addresses
- Assignment of Benefit Notice to Hospitals must provide notice for patients to consult with their insurance agent
- Regulation of Navigators
- Prohibited flood limits greater than the replacement value of improvements
- Safe harbor for insurance agents when trial lawyers troll for information (2015/2016/2017/2018/2021)
- Regulation of AirBNB companies
- Regulation of Transportation Network Companies
- Flood Risk Information Form amending Virginia's buyer beware policy
- Use of experience MOD prohibited in RFP's
- Health plans must report agent commissions to Bureau of Insurance in filings
- Issuance or renewal of insurance licenses in emergency situations such as COVID
- Repealed UIM off-set statute policy language for consumer to “opt in”

IIAV was the ONLY agent organization represented on:

- 2 governor commissions on health policy
- The DMV Study of UBER/LYFT type companies (first organization to review UBER insurance policy for drivers)
- The Housing Commission study of AirBNB rental type companies
- The Housing Commission Study on Chinese Drywall
- Bureau of Insurance Study on Availability of Coastal Property Insurance
- The DMV Study of minimum limits
- The DMV Study on Motorcycle Lane Filtering
- The State Police Study on Bicyclists and Stop Sign Laws

Drafted industry comments on Bureau of Insurance Model Law on Insurance Data Security Requirements for IIAV, NAIFA-VA, VAHU and PIA

Drafted comments in opposition to BOI's model regulation related to "Best Interest" application and annuities....later ruled unconstitutional in New York. Still under litigation (5/22).

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*Many thanks for IIAV's advocacy and partnership on SB 754. I am glad that it worked out and I can say with great confidence that we could not have done it without your help and tireless work? Thank you for everything and get some rest!*

*Senator Mark D. Obenshain (R-26<sup>th</sup>) 3/22*

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