

Be a part of the new Resource & Solution Center, June 28,
(formerly known as the tradeshow).

Exhibition Booth Prices:	IIAV Members		Non-Members		Booths are 10'Wx6"D, include pipe/drape & a 6'x2' table Single year contract pricing listed.
	By 5/15	After 5/15	By 5/15	After 5/15	
Aisle Booth (traffic 1 side)	\$725	\$775	\$825	\$875	
Corner (traffic 2 sides)	\$750	\$800	\$850	\$900	
Hallway	\$700	\$750	\$800	\$850	

RESERVE SPACE PRIOR TO MAY 15 TO SAVE \$50.
SAVE \$300 SIGN-UP FOR A BOOTH FOR 2018 & 2019.
(See contract for details.)

Don't miss this event! Annual sellout happens by April!

Please note:

- ◆ Booths are placed based on contract and payment receipt.
- ◆ Booths are carpeted.
- ◆ Conference registration is additional. Look for the registration brochure in March.

- ◆ Electricity is available for \$50 per booth (120v connection)
- ◆ Marketing campaign mailing labels available for \$35 per set.

Event Manager

Tami Guthrie 804-249-2232

ACinfo@iav.com

Updated 06/11/18

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|------------------------------|------------------------------|-------------------------------|------------------------------|-----------------------------|
| 1. Imperial PFS ☆ | 15. Appalachian Underwriters | 29. Applied Systems | 43. Titan Web Marketing | 57. Grange Insurance |
| 2. Agency Revolution | 16. HawkSoft, Inc. | 30. Harford Mutual Ins. | 44. Iroquois Mid-Atlantic | 58. Virginia Asset Mgt. |
| 3. Selective Flood | 17. Stonewood Insurance Co. | 31. Progressive | 45. Main Street America Grp. | 59. Little Dog Social Media |
| 4. Normandy Insurance | 18. Commonwealth Undrwtr | 32. TAPCO/AFCO | 46. Jackson Sumner | 60. SERVPRO |
| 5. Donegal Group | 19. Pennsylvania Lumbermens | 33. Coastal Agents/Orchid | 47. Markel Specialty | T0. Westminster |
| 6. Hanover Excess & Surplus | 20. Amerisafe | 34. Big I Employee Benefits | 48. Johnson & Johnson | T1. UIG - The Agent Agency |
| 7. Zenith | 21. Xpress-pay | 35. Risk Placement Services | 49. Church Mutual Insurance | T2. VAIA/InsPAC/VAPAC |
| 8. Premium Assignment Corp | 22. Accident Fund Insurance | 36. Landin Inc. | 50. EXLynx | T3. VFSC/SwissRe ☆ |
| 9. Continental Undrwtrsr | 23. Agency Matrix | 37. Houston Int'l Insurance | 51. National General Insur. | T4. Bureau of Insurance |
| 10. Alfa Alliance Ins. Corp. | 24. SageSure Insurance | 38. Universal Property | 52. Philadelphia Ins. Comp. | ☆ IIAV Endorsed Vendor |
| 11. Applied Underwriters | 25. Kemper Specialty | 39. FFVA Mutual | 53. Assurant Flood Solutions | |
| 12. Mercury Insurance | 26. The Institutes | 40. Goodville Mutual Casualty | 54. CHUBB | |
| 13. Liberty Mutual | 27. Berkshire Hathaway | 41. Insurance House | 55. Novidea | |
| 14. The Moberg Group Inc. | 28. Guide One Insurance | 42. Prime Insurance Company | 56. ICW Group | |

X = Sold, highlighted in yellow indicates electricity purchased.

