

A Rising Tide

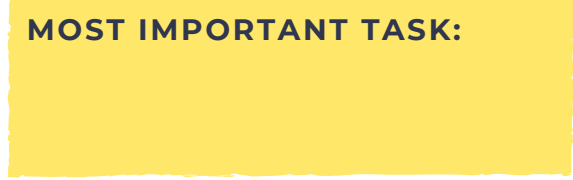
LIFTS ALL BOATS

YOUNG AGENTS' CONFERENCE 2019 OBJECTIVES WORKSHEET

WHAT WOULD YOU LIKE ME TO ACHIEVE
BY ATTENDING THE YOUNG AGENTS'
CONFERENCE?



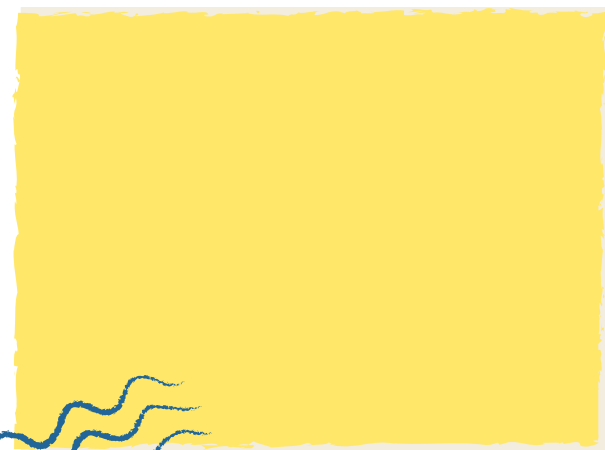
MOST IMPORTANT TASK:



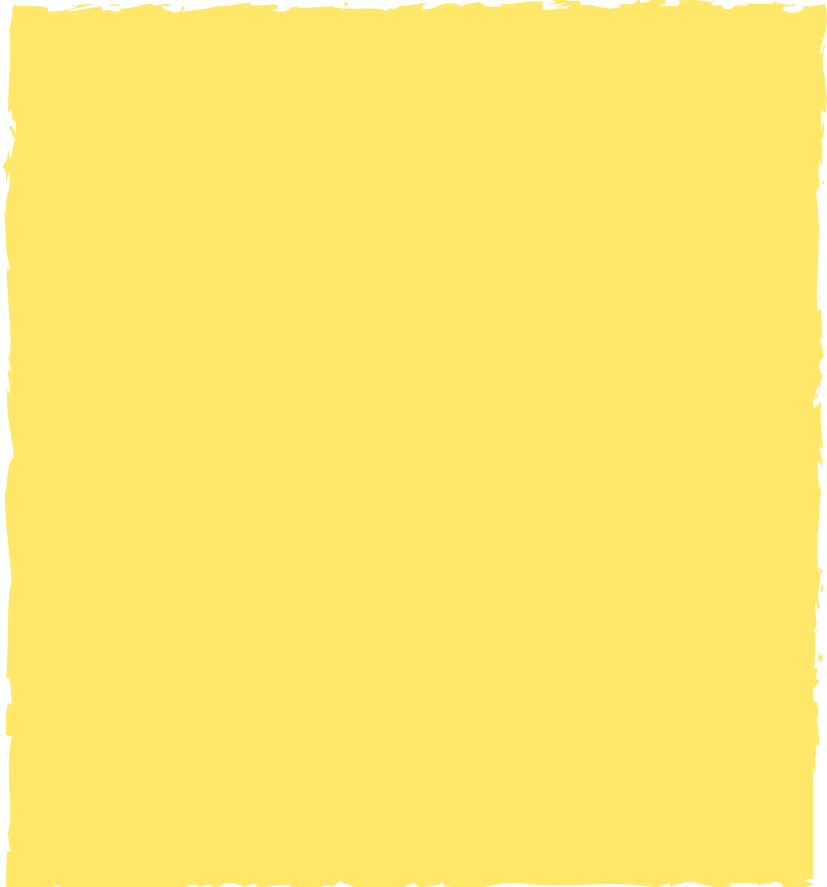
DON'T FORGET:



WHAT ARE YOUR EXPECTATIONS
FOR ME BEING AVAILABLE TO
THE OFFICE? (EMAIL/PHONE)



WHICH VENDORS WOULD YOU LIKE ME TO
SEEK OUT AND WHAT QUESTIONS WOULD
YOU LIKE ME TO ASK?



IS THERE ANYTHING YOU WOULD
LIKE ME TO AVOID?



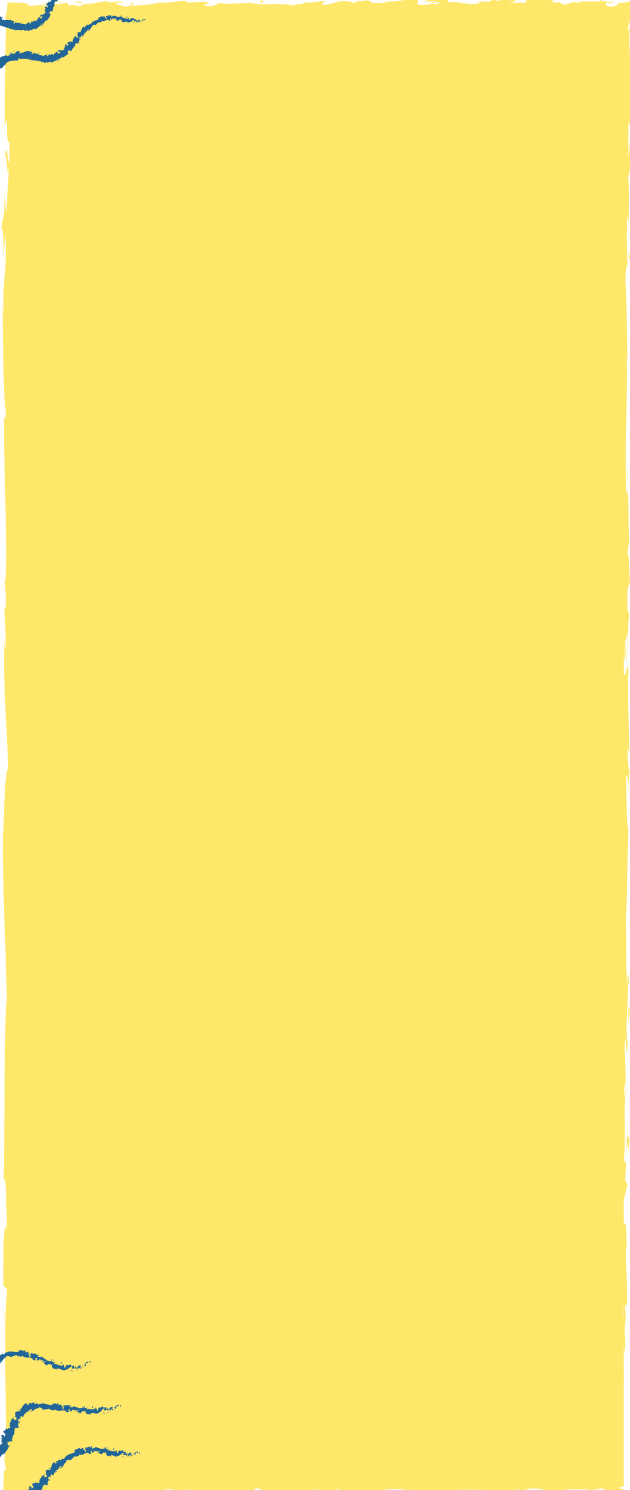
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WHAT INFORMATION WOULD YOU LIKE ME TO SEEK AND/OR WHAT TAKEAWAYS WOULD YOU LIKE ME TO FIND FROM EACH SESSION?

UNDERSTANDING LEADERSHIP



WHY THE RIGHT MINDSET DELIVERS BIG RESULTS



10 OBJECTIVES EVERY AGENCY PRACTICES

