

YOUNG AGENTS CONFERENCE

Empowering Insurance Professionals to Connect, Grow, and Lead

● Industry Speakers ● Development Sessions ● Tradeshow ● Networking ● Fun

OCTOBER
19th - 21st 2026

Virginia Guesthouse Hotel

2017 Ivy Rd, Charlottesville, VA

REGISTER NOW

HOSTED BY:

Young
AGENTS



SCAN OR CLICK

Experience - and even hard work - aren't enough to get you to your next stage of growth.
The people who continue to grow are the ones who stay curious, learn from others, and surround themselves with people who challenge their thinking. That's why we come together from across Virginia; not just to learn, but to exchange ideas, challenge one another's thinking, and strengthen the community that helps all of us succeed.

The future of insurance starts here. We hope you'll join us this fall!

SCHEDULE

October 19th

3:00 PM - 5:00 PM	Registration Desk Open Grand Ballroom Foyer
6:00 PM - 8:00 PM	Welcome Reception & Mixer Poplar Terrace Build connections before the conference officially begins; meet fellow agents, reconnect with friends, and break the ice with Human Bingo for a chance to win a prize!

October 20th

8:00 AM - 9:00 AM	Registration & Breakfast Grand Ballroom Foyer
9:00 AM - 10:30 AM	Keynote Speaker: Ngozi Nnaji, MS Founder & Managing Partner Ako Insurance Consulting
10:45 AM - 12:00 PM	Young Agents Panel Featuring Denise Perlman, CIC CEO, Middle Market of Aon
12:00 PM - 1:00 PM	Lunch Grand Ballroom Foyer
1:00 PM - 2:30 PM	Afternoon Session: Matt Moore COO of IIHS HDLI The Impact of the Changing Vehicle Fleet on Auto Safety and Insurance
3:00 PM - 5:00 PM	Tradeshow Grand Ballroom Foyer
6:30 PM - 8:30 PM	Reception & Awards Dinner Grand Ballroom 1 Celebrate the installation of IIAV's 2026–2027 Young Agents Chair and to honor IIAV's 2026 Young Agent of the Year.
8:30 PM - 10:30 PM	After Hours Happy Hour Main Hall

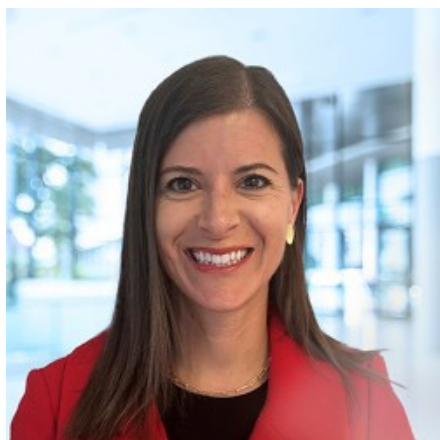
October 21st

8:00 AM - 9:00 AM	Registration & Breakfast Grand Ballroom Foyer
9:00 AM - 10:30 AM	Workshop: Jason Pittman LUTCF, CPIA Senior Manager, Product Manager of National General and Allstate Company
11:00 AM - 12:00 PM	Young Agents Committee Interest Meeting Grand Ballroom 1 Learn how you can get involved and help build what's next for IIAV's Young Agents.

Keynote Speaker

Ngozi Nnaji

Founder & Managing Partner Ako Insurance Consulting
An independent insurance agency owner with more than 25 years of insurance industry experience. A passionate advocate for diversity and inclusion, she works with organizations to build more inclusive workplaces while inspiring the next generation of insurance professionals.



Panel Speaker

Denise Perlman

CEO, Middle Markets of Aon

Having more than two decades of insurance industry experience, Denise is a recognized leader in commercial insurance. She previously served in senior leadership roles at Marsh McLennan Agency and Markel and is a past Young Agents Committee Chair who is dedicated to advancing future industry talent.

Speaker

Matt Moore

Chief Insurance Operations Officer at the Insurance Institute for Highway Safety and the Highway Loss Data Institute

Oversees operations, member services, and industry partnerships. Since joining HLDI in 1999, he has led groundbreaking research on vehicle safety technologies and emerging insurance issues. He holds both an MBA and a bachelor's degree from Saint Francis University.



Speaker

Jason Pittman

Senior Manager, Product Management at National General, an Allstate Company

A member of the Virginia Association of Insurance Agents (VAIA) Board of Directors. Jason has extensive experience supporting independent agents, specializes in agency growth, carrier relationships, and business development. He is passionate about helping insurance professionals strengthen their operations and achieve long-term success.

CONFERENCE DETAILS

Registration Fees	Member	Non-Member
Full Registration	\$225	\$275
Full Registration Guest	\$200	\$275
Welcome Reception Only	\$75	\$100
Tradeshow Only	\$75	\$100
Reception & Awards Dinner Only	\$75	\$100
Tuesday Only (Sessions, Tradeshow, Dinner)	\$175	\$225

We have reduced costs for Young Agents (Insurance Professionals under 41 and/or with fewer than 10 years in the industry), First-Time Attendees, and Students. Please contact members@iiaav.com or 804-747-9300

Early Bird Pricing July 25 - Sept 1

REGISTER NOW



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LOCATION DETAILS

Virginia Guesthouse Hotel & Conference Center

2017 Ivy Road, Charlottesville, VA 22903

Room Rate: \$189 per night. Cut-off date for discounted room rate is September 28, 2026

RESERVE YOUR ROOM HERE

The hotel has self-parking at \$5.00 a day

A dynamic destination for visitors, faculty, students, and the local community. As a key landmark in the University of Virginia's Ivy Corridor, our hotel and conference center is designed to foster meaningful engagement, collaboration, and hospitality.

The future of the independent insurance industry depends on the next generation of leaders—and that future starts with YOU!

Your career will be shaped by the people you learn from, the ideas you put into practice, and the relationships you build along the way.

Join us in Charlottesville this October to learn, connect, and lead alongside the next generation of insurance professionals. We can't wait to welcome you to the 2026 Young Agents Conference!